

**EXPANDING
YOUR BUSINESS
REDUCING
YOUR TOTAL COST**



ABOUT US

EXPANDING YOUR BUSINESS AND REDUCING YOUR TOTAL COST

ProBusiness is a privately owned company, registered with headquarters in Europe and operations worldwide. Together with its associates is a leading, diversified and innovative group with business activity focused on products and services for the Oil & Gas sector. Our professional network experience exceeds 20 years in each product line.

The mission of ProBusiness is to **connect the global demand and supply** of products and services for the Oil and Gas industry. ProBusiness aims to increase the efficiency of the market looking for a relevant reduction of total cost keeping a high level of quality and delivery compliance.

ProBusiness is a **customer-oriented company** which strongly believe on the advantage that global supply could bring to end users in the Oil and Gas industry. We believe on the experience of our team and professional network to help our customers to reduce their total cost. In fact, our professional network cumulated a long experience on demand and supply of commodities and high-end products and it is ready to assist end users in renegotiation of contracts, plans to reduce price of commodities, supplier's base analysis, etc. ProBusiness believes on quality and experience as main characteristics of our line up of business partners. Also, ProBusiness strongly believes on the opportunity to reduce total cost of commodities purchased by Oil and Gas companies using ProBusiness' professional experience on the supply side.

ProBusiness connects demand and supply representing **top quality producers** that would like to expand their international business paying special attention to the cost involved in their expansion plan. Looking for total reduction of risk and improvement of commercial and logistic conditions, ProBusiness is also engaged in the physical trading of top quality products providing financing, logistics, inspection and marketing services. These activities are supported by **strategic investments and alliances** made by ProBusiness in the industrial assets related to core activities. ProBusiness offers consulting services to end users in order to decrease their total cost for commodities and looking for price reduction on tendering process and agreements negotiations. Sure about the positive results, ProBusiness provides the consulting services with a charge based on savings and results achieved.





OUR SERVICES

THE THREE MAIN SERVICES SUPPORTED BY A SOLID INFRASTRUCTURE

ProBusiness Agency

ProBusiness is willing to support the international expansion of top quality producers that needs a professional representation, marketing services or a specialist knowledge on a particular market or commodity. We offer our services to manufacturers of products for the Oil & Gas industry (upstream to downstream) which are looking the service of professional intermediaries that will help to increase business. The objective of ProBusiness Agency is to increase business of our customers in certain areas or product lines. ProBusiness is driven by tangible results obtained by our customers, in fact, payment to ProBusiness will be related to the effective business generated. The Agency and Trading activities are supported by strategic investments and alliances made by ProBusiness in the industrial assets related to core activities and suppliers.

ProBusiness Trading House

In order to better connect demand and supply side on the industry, ProBusiness offers the trading house service. In fact, ProBusiness is willing to offer the trading service which reduce our suppliers' risk and at the same time it will improve commercial and logistic conditions of our offer in certain areas and products. ProBusiness is engaged in the physical trading of top quality products providing financing, logistics, inspection and marketing services. The main goal of ProBusiness Trading house is to reduce the inefficiencies of the market, taking an active commercial role on the transaction.

ProBusiness Consulting Services

ProBusiness team own a long experience in many regions, products supplied to the Oil & Gas industry and business scenarios like negotiation of framework agreements, renegotiations of prices of commodities with majors suppliers of the industry, setting evaluation criteria and negotiation strategy on international tenders, etc. All our experience and network is available to the end user that decide to take advantage of our ProBusiness Consulting Services. We consider this service very interesting for buyers that are looking for a partner that help them to set strategies that reduces the total cost of specific commodities or reduce the current price level of contracts to be renegotiated. The cost of ProBusiness Consulting Services is 100% linked to the effective and tangible savings and results achieved by our customers.



PRODUCT LINES

PRODUCT PORTFOLIO FOCUS ON OIL AND GAS INDUSTRY

Products for any kind of applications in the Oil and Gas industry

- OCTG (Casing, Tubing, Drill Pipe, Accessories)
- Drill Bits
- Line Pipe
- Valves of any type (Ball valves, Gate valves, etc)
- Drilling rigs
- Pumps for any kind of application
- Spare parts of industrial equipments
- Oil well cement

Engineering, Procurement and Construction projects for gas Industry

- Natural gas treatment plants
- Fuel gas reduction plants
- Metering systems
- Water-Bath heaters
- Cyclone / Vane separators
- Quick closures
- Pipeline equipment

Consulting Services

Our team and partners have between 20 and 30 years of experience in each product & service offered.

We are able to give consulting services to assist end user during agreement negotiation or regular tendering to reduce total cost.



“OUR MISSION IS TO CONNECT
THE GLOBAL DEMAND AND
SUPPLY OF PRODUCTS AND SERVICES
FOR THE OIL AND GAS INDUSTRY”

CONTACT POINTS

GLOBAL PRESENCE TO TAKE ADVANTAGE
OF ALL BUSINESS OPPORTUNITIES AND INCREASE
LOCAL RESPONSIVENESS



- 1 America *America.Sales@probusinessglobal.com*
- 2 Europe *Europe.Sales@probusinessglobal.com*
- 3 Russia *Russia.Sales@probusinessglobal.com*
- 4 Caspian Sea *Caspian.Sales@probusinessglobal.com*
- 5 N. Africa & M. East *MENA.Sales@probusinessglobal.com*
- 6 West Africa *Africa.Sales@probusinessglobal.com*
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